

KYLE'S HINTS TO HELP YOU GET A FASTER HOME SALE!!

Reducing clutter in a room can be an overwhelming task for many sellers.

Part of selling a home is selling a feeling that buyers have about space. Creating a little Zen in your den will help raise the possibility of a sale, below are a few of Kyle's tips.

SIMPLICITY SELLS

Remove excess clutter and knick-knacks from the room. Potential buyers feel uncomfortable and cramped when surrounded by an abundance of belongings that are not their own.

LOOK TOWARD THE LIGHT

Natural sunlight creates a feeling of warmth and happiness. Make use of all windows that bring in sunlight by pulling back the heavy drapes and raising the blinds. Keep all lights on as buyers buy on their first impression.

BALANCE

Place candles and potted plants around the room to create a feeling of balance and nature. When it comes to selecting a plant for the room, choose those that have round leaves to create a feeling of completeness.

PETS

Always remove pets from home for showing, and also store their food and water out of sight.

FRESH AIR IN

Opening the windows for at least 20 minutes a day lets fresh air in, and reduces odor, plus it brings a feeling of fresh energy to the place.

PACK UP THE SHOES

An accumulation of shoes by the front door can be uninviting to new comers. Gather up your family's footwear and store it out of the way. Walkways to and from the front door should always be clear and welcoming.

CLOSETS

If you don't wear it - it's not worth the space. Take a look at your closets and pull out old clothes you know you'll never wear again. Give them away and take a tax deduction. Get rid of extra hangers and plastic from the dry cleaners.



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